

EMBL-EBI Industry Programme

Disseminating cutting-edge technologies to
industry

Factsheet: EMBL-EBI Industry Programme

What?

Subscription-based membership since 1996

Who?

Run by EMBL-EBI's Industry Partnerships team

For whom?

Bioinformatics, data, computational, and other R&D scientists



When?

4 Strategy meetings & 10 Industry workshops per year

How?

Member-led: By members for members

Why?

Open, pre-competitive knowledge exchange

Regular touchpoints with EMBL-EBI and other members

EMBL-EBI Industry Programme: **Current members**

abbvie



Johnson & Johnson
Innovative Medicine



LONZA

MERCK

moderna



REGENERON
science to medicine®



sanofi

syngenta



The Industry Programme: Value for members



Shape the programme

Influence strategy meetings and vote on workshops that matter to you



Stay ahead & innovate

Connect with EMBL-EBI experts, academic pioneers, and peers at other companies



Co-create bespoke workshops

Propose, shape, and lead workshops tailored to your needs



Share knowledge safely

Share challenges and best practices in a trusted, pre-competitive environment



Benchmark & de-risk

Learn from peers to cut duplication efforts, risk, time, and cost



Develop talent & recruit

Upskill your team through development opportunities and connect with potential hires



Boost your visibility

Showcase your team's work: Build internal reputation and external recognition

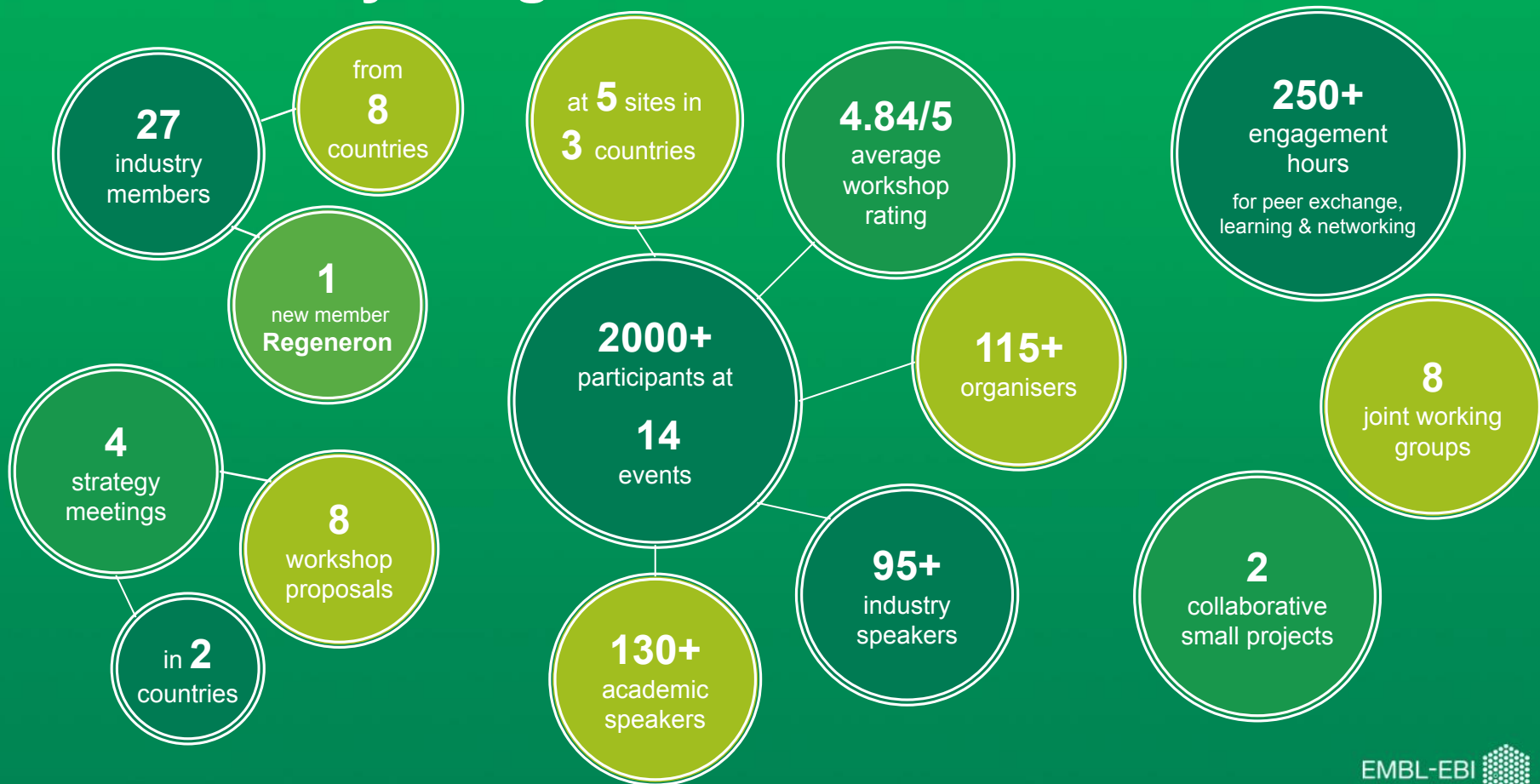


Influence the field

Shape data resources, standards, and policies, and make your company's voice heard



The Industry Programme in 2025



Resources for Members

Private website:

- Workshop & SEM materials
- Partner contacts

Mailing list:

- Newsletters (4x yr)
- Workshop news

LinkedIn page

Members area
Private Industry Programme portal

Members home Workshops Partner meetings Partner contacts

Welcome...

Workshops →
Browse and register for upcoming workshops. Search past events for presentation slides, reports and workshop recordings.

Strategy and engagement meetings →
Search past meetings to view agendas presentation slides, meeting minutes and reports.

Value for members
Download the materials to explore the full range of opportunities to you and your company programme.

Member events
Open for registration

11–12 February 2026
[Next-Generation ADMET Modelling for drug discovery](#)
CEBRI, Hinxton UK
In person registrations close: TODAY, 27 January

2–3 March 2026
[Strategy and engagement meeting \(SEM\) and 30 Year Celebration Event](#)
EMBL-EBI, Hinxton UK
In person registrations close: 13 February

11–12 March 2026
[From smarter data to better decisions: Shaping the future of R&D in the era of AI](#)
Sanofi, Cambridge MA, US

2025 round-up
A big thank you to our members for making 2025 such a rewarding year for the Programme. [Take a look back at some of the highlights](#) and achievements along the way.

Follow us on LinkedIn
Since launching in November, the 'EMBL-EBI Industry Partnerships' LinkedIn page, has nearly 900 followers. We are looking forward to more great conversations and new connections in 2026.

Upcoming strategy and engagement meeting (SEM)
[Register for the next SEM](#), 2–3 March, at EMBL-EBI and online. Connect with members of the EMBL-EBI leadership team, services and research updates, and celebrate 30 years

Partner points of contact →

Follow us on LinkedIn →

Contact us, find out more →

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EMBL-EBI Industry Partnerships

Welcome to our page

Follow us on LinkedIn



EMBL-EBI Industry Partnerships

Biotechnology Research
Hinxton, Cambridgeshire

1,337 followers

Message

Following

Industry Programme: **Scientific benefits**

1 Preview EMBL-EBI roadmaps

Gain early insights into upcoming tools and help guide their development.

4 Connect with experts

Engage directly with EMBL-EBI experts, academic leaders, and industry peers.

2 Benchmark and learn from peers

See how other companies address data challenges and where the field is heading.

5 Collaborate safely

Share challenges and best practices in a trusted, pre-competitive environment.

3 Future-proof your pipeline

Discover emerging trends and infrastructures to strengthen internal R&D.

6 Co-create workshops and training

Shape, propose, and lead workshops that address your needs while upskilling staff.

Industry Programme: **Financial benefits**

1

Save costs

Access workshops and insights worth thousands in equivalent consultancy or vendor fees.

2

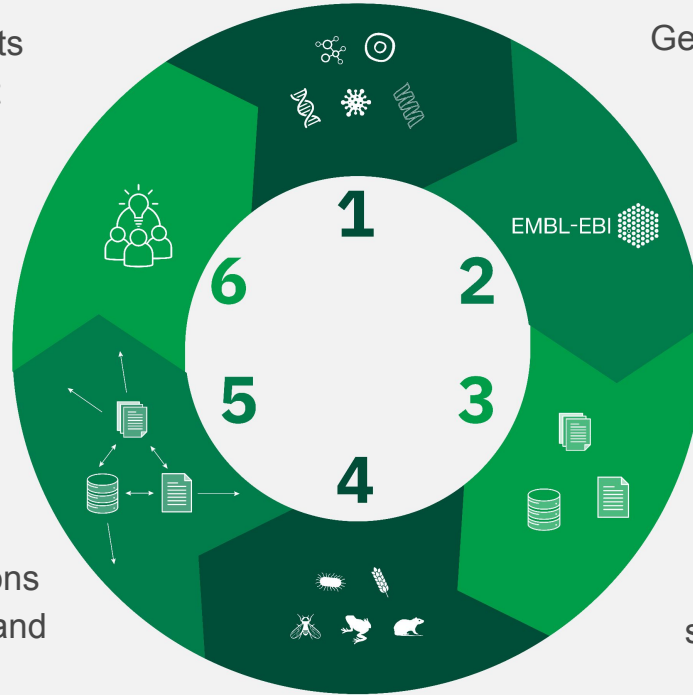
Cut time and risk

Learn from peers to avoid trial-and-error and accelerate decision-making.

3

Maximise RoI

Turn shared insights into actions that strengthen your pipeline and deliver business impact.



Avoid costly rework

Get early visibility on EMBL-EBI resource updates to prevent delays and wasted effort.

4

Develop and find talent

Upskill and retain staff, and find new talent outside your organisation.

5

Build long-term value

Stay aligned with the field, shape industry standards and form strong partnerships.

6

The Industry Programme: Savings (in £)



Bespoke workshop organisation

£49k
per UK workshop*



Attendance, training & development

£1.3k
per attendee*



Peer insights, benchmarking & de-risking

£5–10k
per year*



Align your pipeline with EMBL-EBI roadmaps

£20k
per prevented project overrun*



Opportunity to address data challenges

£5–10k
per year*

**typ. fee for organising 2-day workshop (own estimates & imgavenues.co.uk)*

**typ. Cambridge UK delegate rate for 2-day workshop (from onhelix.com)*

**typ. fee for niche market research report (from blog.marketresearch.com)*

**estim. typ. costs of late-stage IT project rework ([JMIS](#), [PMI](#), [arXiv](#))*

**estim. consulting fee for 10-25 days (day rates: [IT Jobs Watch](#))*

What are **Strategy & engagement meetings (SEMs)**?

What?

Forum for pre-competitive knowledge exchange

Who?

EMBL-EBI experts & industry peers

When?

March, June, September*, December

**in US*



How?

2 half days
agenda shaped by all members

Why?

Learn about latest developments at EMBL-EBI

Added value?

Discuss data challenges across companies



David Hulcoop
Head of Industry Relations
EMBL-EBI

“Strategy & engagement meetings
give members a unique window into
EMBL-EBI’s roadmap.”

They walk away with early insights
that help them make informed plans,
avoid costly rework, and stay aligned
with where the field is heading.”

What are Industry workshops?

What?

Workshops proposed and shaped by members for members

When?

10 times per year

Where?

5 at EMBL-EBI, UK,
5 at member sites, worldwide



Who?

Free for all staff from member companies

How?

Proposed & shaped by members, organised by EMBL-EBI

Format?

2 days long,
academic & industry speakers

Workshops: 2026 schedule

1. Next-Generation ADMET modelling for drug discovery | UK : 11-12 February - [EMBL-EBI](#)
2. From smarter data to better decisions: Shaping the future of R&D in the era of AI | US: 11-12 March - [Sanofi, Boston](#)
3. From de novo designed mini-proteins and peptides to the clinic | UK : 29-30 April - [EMBL-EBI](#)
4. Judging intelligence: Towards Turing tests for drug discovery AI | US: 6-7 May - [Takeda, Boston](#)
5. Data Literacy in R&D III | B : 17-18 June - [UCB Pharma, Brussels](#)
6. AI/ML for developability assessment of biotherapeutics | UK : 8-9 July - [EMBL-EBI](#)
7. AI reasoning with LLMs: Applications in drug discovery and precision medicine | US: 16-17 September - [Pfizer, Boston](#)
8. Ontology Led Curation with AI | UK : 7-8 October - [EMBL-EBI](#)
9. Emerging technologies for clinical trials | US: 14-15 October - [AstraZeneca, Boston](#)
10. Call your agent(s)! Agentic AI in pharma R&D: 4-5 November - [EMBL-EBI](#)



Reiko Nakashima
Director Computational Biology
Pfizer

“Attending and presenting at the workshops gives scientists opportunities to learn about **real-world challenges and use cases** in industry settings.”



Shameer Khader

Global Head, Computational Biology
Target, Disease and System Biology (TDSB)

Sanofi Research

“Love the **breadth and depth** of the workshops.
I encourage my team members to participate
in one every year.”

Case Study

Participating in and co-organising one of the neuroscience-focused workshops was **highly valuable** for our team as we were just entering this field. It allowed us to **benchmark** our thinking against peers across industry and academia and **validate** that we were moving in the right direction.

Seeing what other companies were working on, and **where the science was heading**, gave us **confidence in our internal strategy** and helped **accelerate** our learning curve.

Industry Programme Member
Survey, December 2025

Impact themes: • Entry into a new domain • Peer benchmarking • Strategic validation

Case Study

Neuroscience Workshop
Boston, US

It proved to be exceptionally valuable, offering **crucial insights** into the latest R&D advancements across both academia and industry. The sessions were particularly impactful in demonstrating how to integrate novel data modalities more effectively at single-cell resolution, **influencing** some of our **internal discussions** to generate more precise and biologically relevant hypotheses. The workshop featured thought leaders who, through their talks and Q&A sessions, provided a **nuanced vision for the true capabilities and inherent limitations** of technological improvements—including AI, spatial 'omics, and proteomics—which was incredibly useful for discerning their practical applications. This exposure has also **enabled us to introduce several of the latest technologies and data resources** to our internal teams, which are now being evaluated for their specific utility in our ongoing projects.

GSK, Industry Programme Member
Workshop Feedback 2025

Impact themes: • Strategic insights • Influence on internal direction • Technology adoption & translation

Case Study

The Foundation Models workshop created an unusually **open** and **honest** space to discuss **shared challenges**, particularly around hallucinations and reliability of AI models in biological research. Hearing that other companies were struggling with the same issues **directly shaped our internal AI strategy** and how we think about **risk and implementation**.

The level of **engagement was very high**, with strong demand for follow-up discussions and deeper technical exploration.

Industry Programme Member
Survey, December 2025

Impact themes: • Shared challenges • Strategic influence • High engagement & momentum

Case Study

Attending this workshop helped **establish common ground** among industry partners and academics on state of the art in modelling single cell data while **highlighting common gaps** (e.g. critical gaps in available experimental data or even replication, adoption of biological benchmarks) and **key learnings** (e.g. benchmarking perturbation effect diversity, account for mean effect in models). This served as a **relevant sense check** against our assumptions, as well as highlighting opportunities to leverage FM and ISP models.

GSK, Industry Programme Member
Workshop Feedback 2025

Impact themes: • Community alignment • Identification of gaps • Opportunity mapping

Case Study

The data literacy workshops **directly influenced** how we designed our internal data literacy programme. The discussions **clarified** which topics actually matter in practice, **saving us from** having to do **extensive background research** ourselves. We were able to **reuse** the structure, priorities, and **lessons learned** almost immediately, turning the workshop output into a **concrete internal strategy**.

Industry Programme Member
Survey, December 2025

Impact themes: • Direct reuse • Time saved • Strategy translation

Case Study

The workshop offered a great opportunity to **discuss the current state** of the spatial omics field across the industry and **establish lasting connections** with leading academic researchers.

GSK, Industry Programme Member
Workshop Feedback 2025

Impact themes: • Cross-sector exchange • Field alignment & landscape awareness • Relationship building

**Questions?
Email us!**



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